

## Ryan D. McFarland

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### Introduction

Ryan's core practice focuses on real estate purchases and sales, leasing, and real estate finance. He provides sophisticated counsel with regard to matters such as transaction structure, negotiation strategy, documentation/due diligence approach, and liability minimization. He is experienced with the operation and management of transactions involving multiple sites in various states and focuses on achieving clear and consistent property and lease documentation for clients with numerous sites.

Outside his core practice, Ryan's experience with business law, litigation, and lending provide him with perspective that can be valuable to clients who are often buying, selling or leasing not just a real estate asset but also a going concern. His prior litigation experience helps him to counsel clients such as landlords, operators, and developers with regard to the best, most cost-effective ways to avoid, threaten, or settle litigation.

### Experience & Results

- All aspects of lease work, including negotiation of numerous mini-anchor retail store leases (ground-up and existing space) and TI Addenda and due diligence for a locally-based national sporting goods retailer with stores throughout the U.S.
- Negotiate and complete office building headquarters lease for technology company and consult re foreign office lease
- Sale of boutique hotels valued in excess of \$65,000,000 in Seattle and Portland for a luxury hotel operator
- Acquisition and financing of \$60,000,000 hotel and marina in San Diego for an out-of-state pension fund
- Negotiation, sale and closing of over \$100,000,000 in high-end residential condominiums in downtown Seattle mixed-use development
- Provide in-house counsel type work related to leasing, acquisition and construction matters for several business park and residential community developers

### Education

- Whitman College (B.A., 1996)
- Cornell Law School (J.D., cum laude, 1999)
  - Board of Editors, *Cornell Law Review*

## Admissions

- Washington

## Professional & Community Involvement

- Washington State Bar Association, Real Property Section
- King County Bar Association, Real Property Section

## Publications/Speaking Engagements

- Co-Author, "Commercial Project Development Supplement," *Washington Real Property Deskbook*, 3rd Edition, 2007