

## Samantha Waltz

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### Introduction

Samantha is the Practice Group Leader of the firm's Corporate Finance & Business Transactions Group. Her practice focuses on mergers and acquisitions, commercial contracts, corporate finance, and general corporate matters. Working with clients of all sizes and industries, Samantha serves as a facilitator for her clients, not only identifying issues but offering solutions that enable her clients to make confident and informed decisions about the obstacles facing their business. She works diligently to foster lasting relationships with her clients and takes the time to have an open dialogue about the client's goals and culture in order to offer pragmatic and value-oriented counsel.

### Experience & Results

- Represented the WaveDivision Capital management team in multiple acquisitions valued at over \$1.3 billion
- Represented Wave Broadband in multiple acquisitions and its subsequent \$2.36 billion sale to TPG Capital
- Represented Seattle Hospitality Group in its investments in Kenmore Air Harbor and Ethan Stowell Restaurants
- Represented MTR Western, a Seattle-based charter bus and shuttle transportation company, in its purchase of Experience Oregon, one of the largest charter and tour coach companies in Oregon
- Represented Pacific Biomarkers Inc., a biomarker testing services provider, in its sale to NEOMED-LABS, a leading provider of clinical immunology laboratory services for biologics drug development. NEOMED-LABS is a portfolio company of Ampersand Capital Partners
- Represented Pacific Northwest Capital Group, a Pacific Northwest investment group focusing on home services, in the purchase of G&S Heating Cooling & Electrical, an air conditioning, heating, and electrical service company
- Represented Loft 9 Consulting, a business management consulting firm, in its sale to Sia Partners, a leading international independent management and AI consulting firm
- Represented Iden's Dealers Services, a provider of automotive detailing, reconditioning and protective services, in its sale to Pacific Northwest Capital Group, a Pacific Northwest investment group
- Represented Society Consulting, a business management consultant, in its sale to Ernst & Young, one of the Big Four accounting firms
- Represented Columbia Nutritional Service, a dietary supplements manufacturer in connection with its sale to FV Capital, LLC
- Represented online security, privacy and e-Learning company in \$61 million majority interest sale to private equity firm
- Represented data analytics consulting company in \$39 million sale of assets to international professional services firm

- Represented international, publicly traded, printer manufacturing company in multiple acquisitions
- Regularly represent procurement department of international, publicly traded, coffee, food, and beverage company in its commercial contracts
- Represented data software company in \$12 million stock sale to German software company
- Represented client in the \$52 million sale of its tooling company in the oil and gas industry

## Education

- University of Washington (B.A., cum laude, 2006)
- Seattle University School of Law (J.D., cum laude, 2010)

## Admissions

- Washington
- US District Court, Western District of Washington

## Honors & Recognition

- Ranked in Washington State by *Chambers USA* in the area of Corporate/M&A since 2021
- Recognized in Washington State by *Chambers USA* as "Up and Coming" in the area of Corporate/M&A, 2021 and 2022

## Professional & Community Involvement

- Asian Bar Association of Washington, Past Vice President and Gala Chair